



What AIG Brings to the Table





An Active Market

Subdued organic growth and limited operating margins have led to continued M&A activity

Supportive Deal Environment

Armed with large cash reserves, businesses are aggressively competing to acquire new assets and businesses

Regional Differences

Regional variations in political and market outlooks drive M&A uncertainty

Complex and Regulated

Deals in sectors like pharmaceuticals, healthcare, technology and energy present particular challenges

Globally, Mergers and Acquisitions (M&A) continue to be a key business strategy, with private equity firms and enterprises looking to unfamiliar jurisdictions and industries for growth or profit.

Navigating this complex and dynamic landscape is a challenging task, made even more difficult with an increasing emphasis on due diligence and compliance.

Whether buy or sell side, AIG's M&A Insurance team will work with deal teams to understand, measure and mitigate transactional risks faced by our clients helping to reduce uncertainty and to close a deal quickly.

Insuring M&A through Warranty and Indemnity (W&I) Insurance is a highly specialised field which facilitates deals by transferring transaction risks to an insurer. Some of these risks may be foreseen and others may surface at a later date. We have the requisite knowledge and experience to create bespoke insurance solutions tailored to the businesses involved in the transactions.

What AIG Brings to the Table

Heritage of Excellence
Deep institutional knowledge coupled with extensive team experience.

Responsive Claims
As a single insurance carrier we can settle claims quickly and our experienced claims teams are aligned to our underwriting intent.

Flexibility and Agility
Broad risk appetite and the ability to react quickly and practically to our clients' needs.

Global Capability
With capabilities across global financial centres, we are where our clients need us to be with knowledge of the nuances that govern local transactions.

Forward Thinking
Creative and forward thinking solutions drawn from our capabilities across business lines and industry sectors.

100%
Primary Insurance Carrier with Capacity
Our ability to write large single line insurance limits allows us to be flexible and responsive to our clients' needs.



We speak your language and understand your world

Let our trusted experience benefit you

AIG has assisted buyers and sellers close over 2,000 deals globally since the late 1990s. Over this time, we have built up an unrivalled understanding of M&A and insuring M&A transactions. Our brand strength and proven track record have made us the insurance carrier of choice for clients who need an insurance partner with the expertise to get the deal done.

We recruit experts to provide peace of mind

Many of our specialist underwriters have had accomplished M&A careers prior to joining AIG. Comprising investment bankers, lawyers and tax experts, we have the largest global M&A team of any insurance carrier and combine broad commercial, legal and insurance experience to structure solutions for our clients quickly and strategically.

Our depth and breadth of experience makes us unique in the M&A insurance market.

15+
years
institutional experience

2,000+
deals globally

Unrivalled M&A claims experience

We settle claims quickly

As we are a single insurer (i.e. not a consortium of insurers), we are free to take a practical and holistic approach to claims. Our clients and their brokers work directly with our experienced local and global claims teams who manage the process from start to finish and have the authority to settle claims quickly, referring to outside counsel only when required.

Claims aligned to underwriting intent

Having underwritten over 2,000 deals globally, we've seen more M&A claims than any other single insurer. This experience has provided us with deep institutional knowledge of what can go wrong after a deal closes and how policy ambiguity can lead to claims going unpaid. To avoid this, we keep our claims teams close to our underwriters and pay claims according to the intention of our underwriting and coverage.

When facing a significant loss, buyers and sellers want the reassurance of a specialist claims team that is experienced in and understands M&A claims.

What Happens After the Deal Closes?



Download our 'What Happens After the Deal Closes' claims report

[DOWNLOAD ▶](#)

Our deep expertise and large global team allows AIG to be responsive and efficient

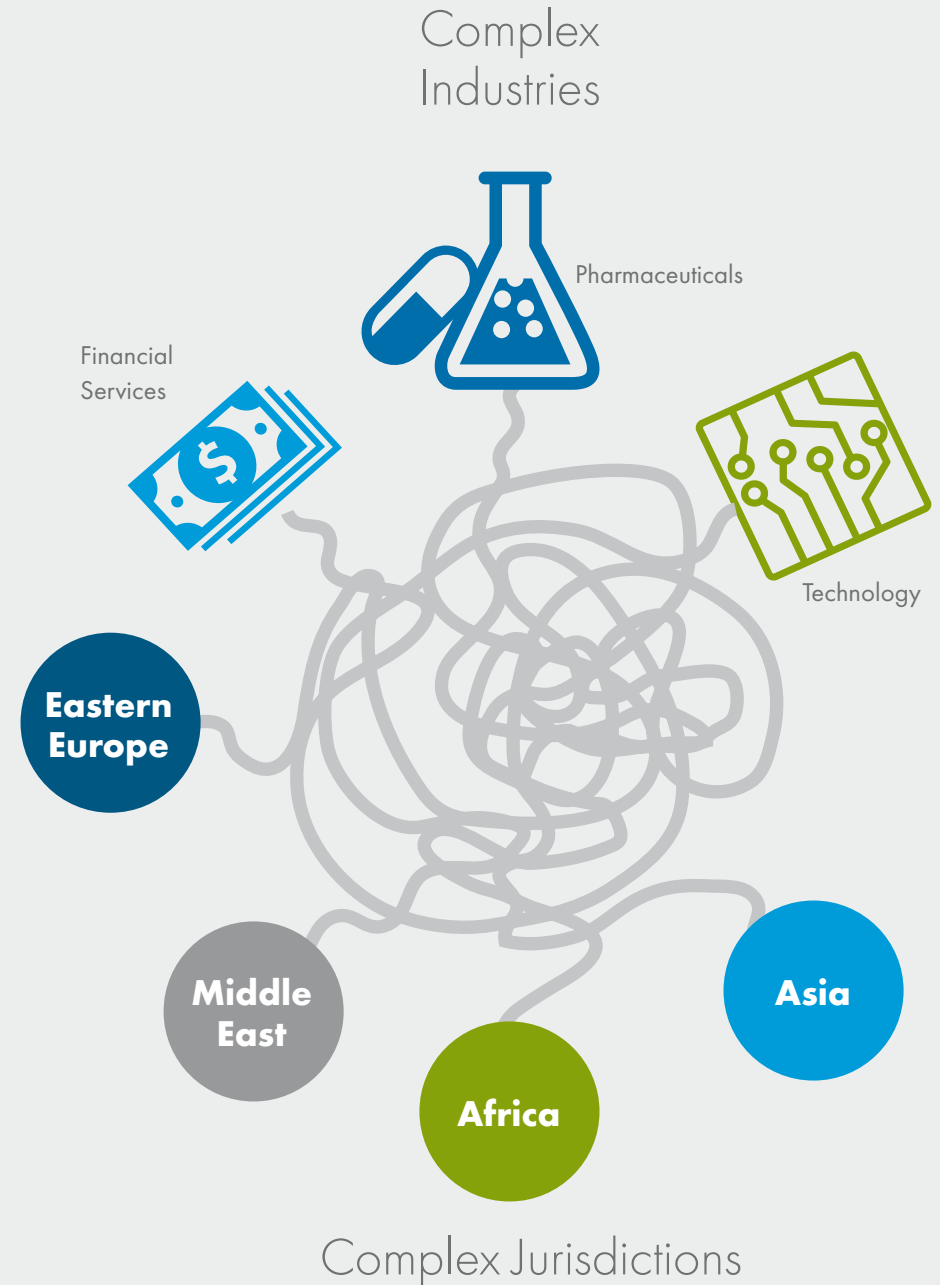
M&A transactions move quickly - so do we

With over 50 dedicated M&A underwriters globally, we have the largest and most experienced team in the industry. Our unparalleled size and unique global structure allows AIG to be agile, responding to our clients' needs, and accommodating their deal timelines by drawing on our internal capabilities and expertise.

Complex deals require a broad appetite

M&A transactions are becoming increasingly complicated as firms hunt for new ways to create value in crowded marketplaces. We use our own insurance capital and our own underwriters giving us the flexibility to consider complex deals in complex jurisdictions or complicated/regulated industries.

Through our flexibility and agility, we are the complex deal carrier of choice.



We are the only truly global insurer committed to M&A

Borders don't stop M&A transactions, and they don't stop us

With offices in over 100 countries and jurisdictions around the world, AIG is a global insurance carrier with unrivalled cross-border M&A capabilities. As we are not restricted to an individual country or region, we can provide our clients with locally admitted policies as well as consistent forms and service.

Understanding local dynamics makes all the difference

When time is of the essence, the speed at which you recognise local issues and how they impact the finer points of a transaction is paramount. That's why having local underwriters who understand local M&A market practice is essential to efficient and effective M&A insurance solutions. Our local knowledge also allows us to be a creative problem solver and offer our clients dynamic solutions that reflect their individual exposures.



With local teams based in financial centres across 11 countries, we are where our clients need us to be.

[MEET YOUR LOCAL TEAM](#) ▶

A single carrier, a single decision maker

Exceptional global capacity

We have the capacity to write W&I, Tax and Contingent Liability policies with limits up to USD 100m (or currency equivalent), all underwritten 100% by AIG. By offering our clients a straightforward marketplace without multiple decision makers, we provide flexible and swift solutions.

We're more than just M&A

M&A insurance is an important part of our business but only one of the lines we write. When you work with AIG you get the added experience, insight and capabilities of one of the world's largest commercial insurers. As an organisation, we work collaboratively to provide our clients with coordinated coverage solutions across business lines.

As a single carrier with significant capacity and multiple product lines, there is no need to juggle multiple insurers to manage commercial and M&A risk exposures.



Primary carrier with up to:

USD 100m
W&I capacity

Primary carrier with up to:

USD 100m
Tax capacity

Primary carrier with up to:

USD 100m
Contingent Liability capacity



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